Blue Cross and Blue Shield of Alabama HIOS Issuer ID: 46944

Part III Actuarial Memorandum and Certification

Individual Market Effective January 1, 2020

July 24, 2019

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Blue Cross and Blue Shield of Alabama Part III Actuarial Memorandum and Certification Individual Market Effective January 1, 2020

Section 1: General Information

This actuarial memorandum and corresponding actuarial certifications are submitted in support of the United States Department of Health and Human Services' ("HHS") "Part III: Actuarial Memorandum and Certification Instructions" described in the "Draft 2020 Unified Rate Review Instructions, Rate Filing Justification: Parts I, II, and III" (as of May 2019). This document provides information related to "Part I: Unified Rate Review Template" ("URRT") for Blue Cross and Blue Shield of Alabama's ("BCBSAL") non-grandfathered, Individual Market health plans for rates effective January 1, 2020.

This memorandum contains data, analysis, and explanations supporting the assumptions and methodology used in the premium rate development for products in the Individual Market. This includes specific support of the inputs and underlying assumptions used to populate the URRT. The contents of the memorandum are intended to demonstrate the reasonableness of the resulting Individual Market premium rates, as well as document that those rates have been developed in compliance with the market rating rules as established under the Affordable Care Act ("ACA") and in accordance with sound actuarial principles.

This memorandum generally follows the format outlined in the aforementioned HHS instructions.

General Information

Exhibits 1.1 and 1.2 provide identifying information and primary contact information.

Exhibit 1.1: Company Identifying Information			
Company Legal Name:	Blue Cross and Blue Shield of Alabama		
State with Regulatory Authority:	Alabama		
HIOS Issuer ID:	46944		
Market:	Non-Grandfathered Individual		
Effective Date:	January 1, 2020		

Exhibit 1.2: Primary Company Contact Information					
Name:	Cameron Daniel				
Title: Manager Actuarial Services					

Health Benefit Plans

Exhibit 1.3 provides information about the plans to which this Actuarial Memorandum applies. For the remainder of this Memorandum, only Plan Names are referenced.

Exhibit 1.3: Individual Market Plans						
Market	Product ID	Plan ID	Plan Name	Exchange		
Individual	46944AL033	46944AL0330001	Blue HSA Gold			
Individual	46944AL037	46944AL0370001	Blue Value Gold			
Individual	46944AL040	46944AL0400001	Blue Secure Silver			
Individual	46944AL041	46944AL0410001	Blue Value Silver			
Individual	46944AL046	46944AL0460001	Blue Saver Bronze			
Individual	46944AL047	46944AL0470001	Blue Protect			
Individual	46944AL056	46944AL0560001	Blue HSA Bronze			
Individual	46944AL065	46944AL0650001	Blue Cross Select Gold			
Individual	46944AL066	46944AL0660001	Blue Cross Select Silver			
Individual	46944AL069	46944AL0690001	Blue Saver Silver			

Section 2: Proposed Rate Change(s)

BCBSAL will continue to offer in 2020 all plans offered in 2019. BCBSAL will also offer one new plan in 2020, Blue Saver Silver.

BCBSAL proposes an average 3.5% increase to rates for the products offered in 2019.

The rate changes vary by plan and range from 1.2% for Blue Value Silver to 6.9% for Blue Value Gold and Blue Cross Select Gold.

The main considerations for the proposed rate changes are:

- Projected medical inflation and utilization as indicated in Section 5: Trend Factors,
- Anticipated changes in the average morbidity of the covered population as indicated in Section 6: Morbidity Adjustment,
- The health insurance tax returning in 2020, and
- 2019 single risk pool experience

Other factors affecting the proposed rates:

- The projection of the required Cost Sharing Reduction (CSR) Adjustment factor, which includes the impact of cost sharing changes made to some of the CSR variation plans,
- The reduction of the Exchange user fee, and
- Projected risk adjustment transfers and charges.

The cost sharing changes made to these plans are intended to maintain Actuarial Values ("AVs") within the appropriate de minimis ranges and to keep up with changes in the cost and utilization of medical care.

Exhibit 2.1 provides a breakdown of the components of the average rate increase. While the 2020 premium rates were not developed using the method shown in Exhibit 2.1, it is provided for illustrative purposes, and as a reasonableness check of the overall average rate increase. Please note that the components of the total required rate increase as shown in Exhibit 2.1 are multiplicative rather than additive and unrounded values were used in the calculation.

Exhibit 2.1: Components of Rate Increase	
	Required Premium Increase from 2019 to 2020
Components of Rate Increase	2019 (0 2020
Required Premium increase in 2020 from 2019 Premiums	3.5%

Plan Level Rate Changes

The requested rate change is not the same across all products and plans. The plan level rate changes shown in Exhibit 2.2 reflect the impact of cost sharing changes for each plan and the change in the CSR adjustment factors. Such rate variation by plan reflects neither potential nor existing differences in morbidity.

Exhibit 2.2: Plan Level Rate Changes for 2020			
Plan	Original Effective Date		2020 Rate Change
Blue Value Gold	1/1/2014		6.9%
Blue HSA Gold	1/1/2014		6.7%
Blue Cross Select Gold	1/1/2016		6.9%
Blue Secure Silver	1/1/2014		4.8%
Blue Value Silver	1/1/2014		1.2%
Blue Cross Select Silver	1/1/2016		2.7%
Blue Saver Silver	1/1/2020		N/A
Blue Saver Bronze	1/1/2014		6.6%
Blue HSA Bronze	1/1/2015		6.7%
Blue Protect	1/1/2014		4.8%
Total/Average			3.5%

The rate changes by plan are based on the rating area 3, Birmingham-Hoover, AL MSA, 21 year old, non-tobacco premium rates in 2019 and 2020. The average rate change across all plans is calculated by taking the weighted average of 2019 and 2020 rates by plan for a 21 year old, using the May 2019 members by plan as weights. Exhibit 2.3 below shows the 21 year old, rating area 3, non-tobacco rates and rate changes by plan.

Exhibit 2.3: Plan Level Rate Changes for 2020				
Plan	2019 Rate	2020 Rate	2020 Rate Change	
Blue Value Gold	\$503.64	\$538.16	6.9%	
Blue HSA Gold	\$488.95	\$521.59	6.7%	
Blue Cross Select Gold	\$483.26	\$516.57	6.9%	
Blue Secure Silver	\$401.20	\$420.61	4.8%	
Blue Value Silver	\$447.18	\$452.69	1.2%	
Blue Cross Select Silver	\$411.00	\$422.11	2.7%	
Blue Saver Silver	N/A		N/A	
Blue Saver Bronze	\$296.95	\$316.67	6.6%	
Blue HSA Bronze	\$296.09	\$315.88	6.7%	
Blue Protect	\$241.04	\$252.61	4.8%	
Average			3.5%	

Section 3: Experience and Current Period Premium, Claims, and Enrollment

Experience for the Single Risk Pool during the experience period reported in Worksheet 1, Section I, of URRT, includes all non-grandfathered health plans in the Individual Market.

Experience Period

12 months of calendar year 2018 based on the claim incurred date

Experience Period Paid Through Date June 30, 2019

Current Date

Current enrollment and premium found in Section 2 of Worksheet 2 is reported as of May 31, 2019.

Premiums (net of MLR Rebate) in Experience Period

The reported premium in Section I of Worksheet 1 of

- 1. Reflects premiums earned during the experience period by BCBSAL,
- 2. Does not reflect any reductions prescribed by HHS when calculating BCBSAL's MLR, such as taxes and assessments,
- 3. Does not reflect risk adjustment payables or receivables, and
- Reflects HHS MLR rebates of \$0 as BCBSAL's Individual MLR for 2015, 2016, and 2017 combined was 0.945 (taken from CMS MLR & Rebate Calculation filed 07/30/2018). The 2018 Individual MLR taken from the 2018 Supplemental Health Care Exhibit – Part 1 was 0.828. Consequently, BCBSAL has assumed a 2018 MLR in excess of the minimum 0.800 threshold.

Allowed and Incurred Claims Incurred During the Experience Period

When estimating Incurred but not Paid ("IBNP") for URRT, BCBSAL varied the methodology across three claim classifications. Each methodology, where appropriate, used historical claim data from BCBSAL's Individual non-grandfathered block of business.

(1) Initial Claims (overwhelming majority of URRT incurred claims)

IBNP was estimated by applying completion factors to experience period claims where completion factors were based on the Development (or Lag) Method referenced in paragraphs 2.5 and 3.4.1 of Actuarial Standard of Practice No. 5, "Incurred Health and Disability Claims."

A separate set of completion factors was developed for each incurred month during the experience period for each of the following benefit categories.

- (a) Inpatient Hospital,
- (b) Outpatient Hospital,

- (c) Professional,
- (d) Other Medical, and
- (e) Prescription Drugs.

Allowed claims were developed by combining incurred claims with member cost sharing.

Allowed claims and incurred claims used the same set of completion factors.

(2) Drug and Medical Rebates (magnitude approximately of URRT incurred claims)

IBNP was estimated by subtracting actual rebates paid from ultimate rebates. Ultimate rebates were derived by applying member months to an estimated pure premium.

(3) Capitation Payments and Facility Retroactive Settlement Claims (magnitude less than of URRT incurred claims)

IBNP is \$0.

For Rebates, Capitation Payments, and Facility Retroactive Settlement Claims, allowed claims equal incurred claims.

Regardless of classification, all claims are combined within the six benefit categories listed in Section 2, of Worksheet 1, of the URRT.

The resulting IBNP estimates are neither unusually high nor unusually low relative to historical levels as completion factors were developed as a function of historical completion rates applied to the experience period claims.

As expected, the IBNP estimate is stable given the experience period is calendar year 2018 with claims paid through June 30, 2019, the large size of the block of business, and the historical consistency of the claims processing system.

Exhibit 3.1 shows incurred claims during the experience period by Benefit Category. The total of equals that of "Incurred Claims in Experience Period," from Section I, of Worksheet 1, of URRT.

Exhibit 3.2 shows allowed claims during the experience period by Benefit Category. The total of equals that of "Allowed Claims," from Section I, of Worksheet 1, of URRT.

Exhibit 3.3 shows the column heading definitions.

While incurred claims and allowed claims used the same completion factors, the year 2018 completion factor for a benefit category may differ between Exhibit 3.1 and Exhibit 3.2 because:

- (1) For the classification of "Initial Claims," completion factors were derived and applied separately for each incurred month within 2018. To the extent that incurred claims and allowed claims are distributed differently across months, the overall completion factor will differ between incurred claims and allowed claims, and
- (2) For all other classifications incurred claims and allowed claims are equal. By mixing these claims with claims associated with "Initial Claims" within a benefit category, the overall completion factor will differ for incurred claims and allowed claims.

The benefit category of Prescription Drug has a sizable amount of "Out System" claims. These "Out System" claims are comprised of drug rebates and drug claims adjudicated by the Pharmacy Benefit Manager (PBM).

Exhibit 3.1: Incurred Claims					
Benefit Category	In System	Out System	IBNP	Total	Completion Factor
Inpatient Hospital					
Outpatient Hospital					
Professional					
Other Medical					
Capitation					
Prescription Drug					
Total					

Exhibit 3.2: Allowed Claims					
Benefit Category	In System	Out System	IBNP	Total	Completion Factor
Inpatient Hospital					
Outpatient Hospital					
Professional					
Other Medical					
Capitation					
Prescription Drug					
Total					

Exhibit 3.3: Column Heading Definitions			
Heading	Definition		
In System	Claims processed through BCBSAL's claim system		
Out System	Claims processed outside of BCBSAL's claim system		
IBNP	2018 Claims incurred but not paid as of 06/30/2019 which is the sum of "Reported but Unpaid," and "Incurred but not Reported." IBNP is the total of IBNP from "In System" and "Out System."		
Total	= In System + Out System + IBNP; ultimate claims		
Completion Factor	= (In System + Out System) / Total; paid claims as a % of ultimate claims		

The Appendix provides the 2018 Supplemental Health Care Exhibits of BCBSAL's 2018 Annual filing. The data in the Appendix do not equal the experience period data (year 2018) used in the URRT in the development of 2020 rates due to differences in requirements, instructions, and timing. For example, the URRT excludes Grandfathered coverages which are included in the Supplemental Health Care Exhibits.

Section 4: Benefit Categories

Claims in the experience period were assigned to one of the following categories based on indicators (e.g. location of service, type service, claim form UB04/CMS 1500, etc.) associated with the claim data. These assignments mostly follow the definitions given below.

Inpatient Hospital (Utilization Unit: Days)

Includes non-capitated facility services for medical, surgical, maternity, mental health and substance abuse, and other services provided in a facility setting on an inpatient basis and billed by the facility.

Outpatient Hospital (Utilization Unit: Services)

Includes non-capitated facility services for surgery, emergency room, lab, radiology, therapy, observation and other services provided in a facility setting on an outpatient basis and billed by the facility.

Professional (Utilization Unit: Services)

Includes non-capitated primary care, specialist, laboratory, radiology, and other professional services that are billed directly by the provider.

Other Medical (Utilization Unit: Services)

Includes non-capitated ambulance, home health care, therapy, DME, chiropractic, prosthetics, supplies, and other services as well as all out-of-network services.

Capitation (Utilization Unit: Benefit Period)

Includes all services provided under capitated arrangements.

Prescription Drug (Utilization Unit: Prescriptions)

Includes drugs dispensed by a pharmacy. This amount is net of rebates received from PBM.

Section 5: Trend Factors

BCBSAL cost and utilization projection trends by benefit category are determined by examining experience trends, and incorporating knowledge of provider reimbursement arrangements, utilization patterns by benefit category, and any pending changes of reimbursement or utilization. Exhibit 5.1 shows the components of trend broken into Year 1 (2019) and Year 2 (2020). Trends were selected using actuarial judgement with considerations for changes in demographics, benefits, seasonality, and one-time events.

Exhibit 5.1 Underlying Trend Factor Development					
	Year	1 Trend	Yea	r 2 Trend	
	January - D	ecember 2019	January -	December 2020	
Benefit Category	Cost	Utilization	Cost	Utilization	
Inpatient					
Outpatient					
Professional					
Other Medical					
Capitation					
Prescription Drug					
Composite					

Since the current URRT instructions do not define a methodology for reflecting the change in allowed cost due to the expected shift in distribution of members by product between the experience period and the projection period, BCBSAL elected to adjust the underlying utilization trends for all benefit categories excluding Capitation. Exhibit 5.2 shows the calculation for value of the change in product mix. The allowed relativities used were derived from the Milliman Managed Care Rating Model, which was calibrated to BCBSAL's Individual experience.

Exhibit 5.2 Value of Cha	Exhibit 5.2 Value of Change in Product Mix						
Plan Name	Modeled Allowed Relativities	2018 Member Months	2019 Member Months	2020 Member Months			
Blue Value Gold							
Blue HSA Gold							
Blue Cross Select Gold							
Blue Secure Silver							
Blue Value Silver							
Blue Cross Select Silver							
Blue Saver Silver							
Blue Saver Bronze							
Blue HSA Bronze							
Blue Protect							
Total							

2018 Weighted Average Modeled Allowed Relativity2019 Weighted Average Modeled Allowed Relativity2020 Weighted Average Modeled Allowed Relativity

Year 1 Product Mix Trend Factor Year 2 Product Mix Trend Factor

Exhibit 5.3 shows the product mix adjusted trend factors by benefit category for Year 1 and Year 2. This exhibit combines information from Exhibits 5.1 and 5.2.

Exhibit 5.3 URRT Trend Factors				
	Year 1 Trend		Year 2 Trend	
	January - December 2019		January - December 2020	
Benefit Category	Cost	Utilization	Cost	Utilization
Inpatient				
Outpatient				
Professional				
Other Medical				
Capitation				
Prescription Drug				
Composite				

Section 6: Morbidity Adjustment

BCBSAL developed the expected Individual Market morbidity factor for 2020 based on available data on Individual Market members through May 2019. The following is the list of considerations that went into the morbidity factor development.

2018 to 2019 considerations

- Projected enrollment distribution changes by cohort increase morbidity (cohort analysis is described later in this section)
- •
- Special Enrollment Period members are expected to increase morbidity throughout the year.
- Lapses from healthier members are expected throughout the year, especially if they do not receive a premium subsidy.
- Newly offered Short-Term Limited Duration plans, Association Health Plans, and the repeal of the individual mandate could have an impact in late 2019.

2019 to 2020 considerations

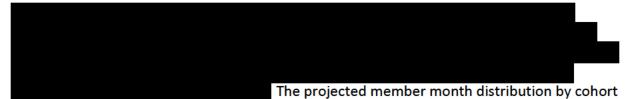
- Projected enrollment distribution changes by cohort increase morbidity:
- Short-Term Limited Duration plans, integrating HRAs with Individual plans, and the repeal of the individual mandate will continue to impact morbidity in 2020. It is expected that those members leaving the ACA Individual market will have lower claims cost than average.
- Larger rate increases for non-QHP silver plans could drive higher adverse selection by members not eligible for Advanced Premium Tax Credits.

A high level summary of the morbidity factor development is shown in Exhibit 6.1.

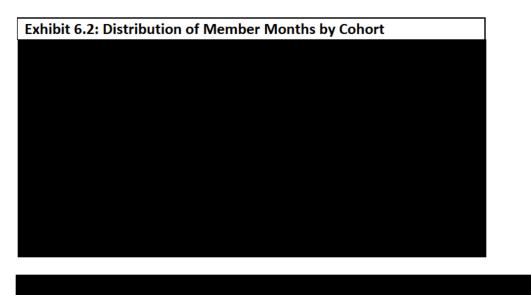
Exhibit 6.1: Projected Morbidity Factor		
	Factor	
2019 vs 2018 morbidity factor		
2020 vs 2019 morbidity factor		
Total Morbidity Adjustment		

Cohort Analysis Process

For the cohort analysis members were assigned into	cohorts in the following order:



by year can be seen in Exhibit 6.2.



Cohort Analysis Summary

To determine the changes in the morbidity factors by cohort, BCBSAL segmented the changes into multiple time periods and additional cohorts.

Using the cohort analysis, the total morbidity change from 2018 to 2019 is
Continuing the cohort analysis into 2020 results in a projected morbidity change of 2020 vs. 2019.

The Morbidity Adjustment used in Worksheet 1 of the URRT is as shown in Exhibit 6.1.

Section 7: Demographic Shift

Demographic changes were estimated using BCBSAL's geographic area factors, the State Established Age Curve, and other rating factors along with projected member months.

Area Factor Adjustment

The rating areas used are the Alabama geographic rating areas listed in Appendix A of the State of Alabama Department of Insurance Bulletin No. 2013-04.

The rating factors by area were developed originally for 2019 and have been in place since that time. The 2020 area factors were not changed from the 2019 area factors. BCBSAL developed these rating area factors using three years of normalized Individual metallic claims data. BCBSAL calculated average allowed PMPMs by area using experience data from In order to reflect delivery cost differences only, BCBSAL normalized the data using In order to reflect delivery cost differences in population morbidity. The data was also normalized for benefit plan mix and the impact of large claimants.

BCBSAL also considered the following:

- Geographic proximity of rating areas,
- Consistency of the data across the , and
- The resulting rate impact for renewing policies from changing the area factors.

Exhibit 7.1 shows the numerical development of the "2018 Experience Period Average Area Factor" of which was developed as the weighted average of the "Area Factors" using the 2018 membership across rating areas as weights.

Exhibit 7.1 also shows the numerical development of the "2020 Projection Period Average Area Factors" of which was developed as the weighted average of the "Area Factors" using the projected 2020 membership across rating areas as weights.

The projected 2020 membership distribution across rating areas is assumed to be identical to that of June 2019.

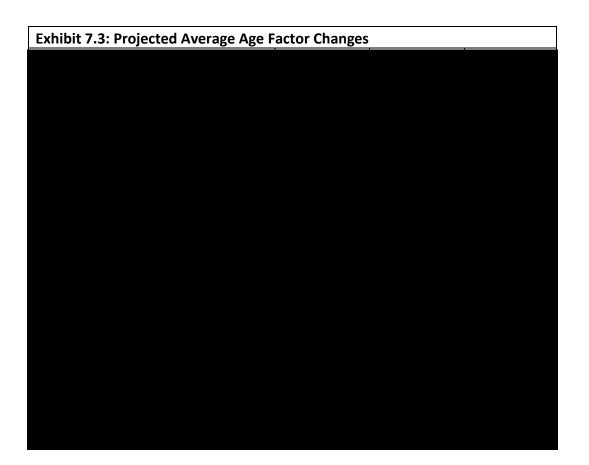
Exhibit 7.1: Area Factor Adjustment				
MSA	Rating Area	Area Factors	Actual 2018 Enrollment Distribution	Projected 2020 Enrollment Distribution
Anniston-Oxford, AL	Rating Area 1			
Auburn-Opelika, AL	Rating Area 2			
Birmingham-Hoover, AL	Rating Area 3			
Columbus, GA-AL	Rating Area 4			
Decatur, AL	Rating Area 5			
Dothan, AL	Rating Area 6			
Florence-Muscle Shoals, AL	Rating Area 7			
Gadsden, AL	Rating Area 8			
Huntsville, AL	Rating Area 9			
Mobile, AL	Rating Area 10			
Montgomery, AL	Rating Area 11			
Tuscaloosa, AL	Rating Area 12			
Non-MSA Area, AL	Rating Area 13			
Total				
2018 Experience Period Average Area Factor				
2020 Projection Period Average Area Factor				
Area Factor Adjustment				

Age Factor Adjustment

BCBSAL used the State established 2020 age rating curve, which is equivalent to the 2017 HHS Default Standard Age Curve in calculating both the average experience period age factor and the average projection period age factor. The average projection period age factor was calculated by analyzing historical membership, average age factor and monthly percentage change in average age. This development can be seen in Exhibits 7.2 and 7.3.

In the exhibits, the Monthly Change is the actual change in the total average age factor by month. BCBSAL used the Monthly Change impact in the historical data as a basis for the Monthly Change impact in the projected data. The 2020 projection period average age factor is a weighted average of the projected monthly average age factor and the projected total enrollment by month.

Exhibit 7.2: Historical Average Age Factor Change Analysis		



2018 Experience Period Average Age Factor	_
2020 Projection Period Average Age Factor	_
Age Factor Adjustment	_

Tobacco Factor Adjustment

The experience period tobacco factor **sector** was developed using 2018 enrollment by tobacco usage status and exchange status. The latter split of 2018 enrollment was used to see if the distribution of tobacco and non-tobacco users varies by that characteristic. Exhibit 7.4 provides detailed information concerning the development of the 2018 average tobacco factor.

Exhibit 7.4: 2018 Experience Period Average Tobacco Factor				
Tobacco	Exchange	Member	Tobacco	
User	Status	Months	User	
Yes	On Exchange			
No	On Exchange			
Yes	Off Exchange			
No	Off Exchange			
2018 Average Tobacco Factor				
% of Total Enrollment on Exchange				
2018 On Exchange % Tobacco User				
2018 Off Exchange % Tobacco User				

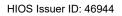
BCBSAL used experience data showing the average percentage of tobacco users by year for On Exchange vs. Off Exchange to make assumptions about this distribution for 2020. Results are shown in Exhibit 7.5.

Exhibit 7.5: Percentage of Tobacco Users				
	On Off			
Year	Exchange	Exchange		
2014				
2015				
2016				
2017				
2018				
2019 (Jan-June)				
2020 (assumed)				

The projection period tobacco factor was developed by combining the assumptions above for percentage of tobacco users and BCBSAL's projected 2020 enrollment by on exchange and off exchange. The numerical development for the 2020 projected average tobacco factor can be found in Exhibit 7.6.

Exhibit 7.6: 2020 Projection Period Average Tobacco Factor				
Tobacco	Exchange	Member	Tobacco	
User	Status	Months	User	
Yes	On Exchange			
No	On Exchange			
Yes	Off Exchange			
No	Off Exchange			
2020 Average Tobacco Factor				
% of Total Enrollment on Exchange				
2020 On Exchange % Tobacco User				
2020 Off Exchange % Tobacco User				

The calculation for the adjustment was done by dividing the 2020 average tobacco factor by the 2018 average tobacco factor (shown below).



Section 8: Plan Design Changes

BCBSAL made changes to cost sharing requirements, which were made to each plan both to maintain Actuarial Values within the appropriate de minimis ranges and to keep up with changes in the cost and utilization of medical care. The value of these changes for each plan was calculated by using the Milliman Managed Care Rating Model, which was calibrated to BCBSAL's Individual experience, to model both the 2018 and 2020 benefits. The difference between these two values is the difference due only to the change in cost sharing and can be seen in Exhibit 8.1. All benefits covered in the experience period will also be covered in the projection period.

Exhibit 8.1: Value of Cost Sharing Changes from 2018 to 2020 by Plan				
	2018 Modeled	2020 Modeled	Value of Cost	
	Allowed	Allowed	Sharing Changes	
Plan Name	Relativities	Relativities	from 2018 to 2020	
Blue Value Gold				
Blue HSA Gold				
Blue Cross Select Gold				
Blue Secure Silver				
Blue Value Silver				
Blue Cross Select Silver				
Blue Saver Silver				
Blue Saver Bronze				
Blue HSA Bronze				
Blue Protect				

The overall value for the cost sharing changes is calculated in Exhibit 8.2. The Impact of Cost Sharing Changes on Allowed is 1 plus the Value of Cost Sharing Changes from 2018 to 2020 found in Exhibit 8.1.

Exhibit 8.2: Allowed Impact of Cost Sharing Changes			
	% of 2018 Total	Impact of Cost Sharing	
Plan Name	Allowed Claims	Changes on Allowed	
Blue Value Gold			
Blue HSA Gold			
Blue Cross Select Gold			
Blue Secure Silver			
Blue Value Silver			
Blue Cross Select Silver			
Blue Saver Silver			
Blue Saver Bronze			
Blue HSA Bronze			
Blue Protect			
Allowed Impact of Cost Sharing Changes			
Total Decrease due to Cost Sharing Changes			

Section 9: Manual Rate Adjustments

No manual rate was needed as BCBSAL's experience period claims are deemed fully credible as discussed in Section 10: Credibility of Experience.

Section 10: Credibility of Experience

BCBSAL has assigned full credibility to the Base Period Experience in the Individual URRT as this experience is comprised of member months in 2018 which is equivalent to life years.

This assignment of full credibility is consistent relative to:

- (1) Actuarial Standards of Practice #25, specifically section 3.4, "Professional Judgment," states, "...in some situations, an acceptable procedure for blending the subject experience with the relevant experience may be based on the actuary assigning full, partial, or zero credibility to the subject experience without using a rigorous mathematical model," and
- (2) MLR standard of 75,000 life years for full credibility as stated in 45 CFR Part 158, §158.232(b)(2).

Section 11: Establishing the Index Rate

Information contained in the section may not calculate exactly to the final results indicated due to rounding.

Experience Period Index Rate

Exhibit 11.1 provides details around the development of BCBSAL's 2018 Individual ACA Index Rate.

Exhibit 11.1: Calculation of Experience Period Index Rate							
				D = B / C *		F = D * E /	
	Α	В	С	12000	E = A / B	12000	
Benefit Category	Allowed Claims	Utilization	Member Months	Utilization/1000	Cost/Service	Experience Period Index Rate PMPM	
Inpatient Hospital							
Outpatient Hospital							
Professional							
Other Medical							
Capitation							
Prescription Drug							
Total							

The Index Rate equals the allowed claims PMPM from the experience period less non-EHB claims (\$0.00 PMPM). There were no non-EHBs covered in the experience period.

Experience Period Index Rate PMPM =

Projection Period Index Rate

BCBSAL applied the Trend Factors of Exhibit 5.3 in Exhibit 11.2 to the Experience Period Index Rate PMPM for EHBs to develop the Trended EHB Allowed Claims PMPM.

Exhibit 11.2: Trending EHB Allowed Claims PMPM							
	Α	В	С	D	E	F = A * B * C * D * E	
Benefit Category	Experience Period Index Rate PMPM	Year 1 Cost Trend	Year 1 Utilization Trend	Year 2 Cost Trend	Year 2 Utilization Trend	Trended EHB Allowed Claims PMPM	
Inpatient Hospital							
Outpatient Hospital							
Professional							
Other Medical							
Capitation							
Prescription Drug							
Total							

The Cost and Utilization Trend factors are in total applied for the 24 months from the mid-point of the experience period to the mid-point of the projection period. For example, the Trended EHB Allowed Claims PMPM for Outpatient Hospital is calculated as follows:

BCBSAL applied the Projection Factors in Exhibit 11.3 (as described in Section 6: Morbidity Adjustment, Section 7: Demographic Shift, and Section 8: Plan Design Changes) to the trended EHB allowed claims PMPM to develop the projection period allowed cost PMPM.

Exhibit 11.3: Calculation of Projection Period Index Rate								
	Α	В	С	D	E	F = A * B * C * D * E		
Benefit Category	Trended EHB Allowed Claims PMPM	Morbidity Adjustment	Demographic Shift	Plan Design Changes	Other	Projection Period Index Rate		
Inpatient Hospital								
Outpatient Hospital								
Professional								
Other Medical								
Capitation								
Prescription Drug								
Total								

The Projection factors are in total applied for the 24 months from the mid-point of the experience period to the mid-point of the projection period. For example, the Projection Period Allowed Claims PMPM for Prescription Drug is calculated as follows:

Allowed Claims PMPM for the Projection Period is **PAPE**, the sum of the Projection Period PMPMs by benefit category shown in Exhibit 11.3. There will be no non-EHBs covered in the Individual Market during 2020, and as described in Section 10, BCBSAL has assigned full credibility to its base period experience and no manual rate adjustment is necessary. Therefore, the Index Rate for the Projection Period is also

The Trended EHB Allowed Claims PMPM in Exhibit 11.2 and the Projected Index Rate in Exhibit 11.3 do not match exactly to the Trended EHB Allowed Claims PMPM and the Projected Index Rate in the URRT due to URRT rounding requirements.

Section 12: Development of the Market-wide Adjusted Index Rate

The Market Adjusted Index Rate is calculated as the index rate adjusted for all allowable market-wide modifiers, including reinsurance, risk adjustment, and the exchange user fee adjustment. This calculation is shown in Exhibit 12.1. The Market Adjusted Index Rate in Exhibit 12.1 does not match exactly to the Market Adjusted Index Rate in the URRT due to URRT rounding requirements.

Exhibit 12.1: Calculation of 2020 Market Adjusted Index Rate					
Projected 2020 Index Rate					
Reinsurance					
Risk Adjustment Payment/Charge					
Exchange User Fee Adjustment					
Market Adjusted Index Rate					

Reinsurance

There are no expected reinsurance recoveries for 2020.

Experience Period Risk Adjustment

The risk adjustment transfer for the 2018 BCBSAL Individual Market is listed in Exhibit 12.2. As published by CMS on 6/28/2019, this is the amount BCBSAL will receive for 2018 net of High-Cost Risk Pool payments and charges.

Exhibit 12.2: 2018 Risk Adjustment Transfer								
Member Months	Member Months Transfer Payment Transfer on PMPM Basis							
\$2,913,442								

Projected Risk Adjustments PMPM

BCBSAL expects a recovery of PMPM in 2020 from the risk adjustment program, based on the following:

- •
- BCBSAL assumes a statewide average premium similar to BCBSAL's average premium, dampened by 14% for administrative costs.
- Risk adjustment transfers will be altered for high-cost enrollees in 2020. Individual Market issuers will be reimbursed for 60% of paid claims in excess of \$1 million for any

such enrollees, while all Individual Market issuers nationwide will be assessed a small uniform percent of premium.

In the development of the market adjusted index rate, the expected risk adjustment transfer will be applied to the index rate on an allowed claims basis. To calculate the **second** allowed PMPM, the risk adjustment transfer estimate **Second** PMPM was divided by the paid to allowed ratio

Exchange User Fee

The exchange user fee adjustment in the Market Adjusted Index Rate calculation is on an allowed basis. The exchange user fee on an incurred basis is **added** of premium. Exhibit 12.3 provides the detailed development of the exchange user fee on an allowed basis.

Exhibit 12.3: Calculation of Exchange User Fee (Allowed Basis)						
Description	Abbreviation	Calculation				

Section 13: Actuarial Value and Cost Sharing

Induced Utilization Adjustment Factors

The induced utilization adjustment factors are used to account for the expected utilization differences due to differences in cost sharing. They are the induced utilization of the plan relative to the induced utilization of the total Individual Market. They were developed using the Milliman Managed Care Rating Model using a standard population and **State State Sta**

Paid to Allowed Adjustment Factors

The 2020 average paid to allowed factor is calculated by projecting paid to allowed ratios and allowed PMPMs by plan. Unrounded values were used throughout this section.

Exhibit 13.1 shows the development of the each plan's Projected 2020 Paid to Allowed Ratio. The paid amount used in this development is assuming all members are on the standard plan.

Exhibit 13.1: Projected 2020 Paid to Allowed Ratios by Plan						
					E = A x B x C x	
	Α	В	С	D	D	
			Estimated	Estimated		
	2018 (Actual)	Estimated	Impact of	Impact of	Projected	
	Paid to	Impact of	Cost Sharing	Change in	2020 Paid to	
Plan Name	Allowed Ratio	Leveraging	Changes	Morbidity	Allowed Ratio	
Blue Value Gold						
Blue HSA Gold						
Blue Cross Select Gold						
Blue Secure Silver						
Blue Value Silver						
Blue Cross Select Silver						
Blue Saver Silver*						
Blue Saver Bronze						
Blue HSA Bronze						
Blue Protect						

*Blue Saver Silver is new in 2020.

The following items in Exhibit 13.1 were derived from the Milliman Managed Care Rating Model which was calibrated to BCBSAL's Individual experience:

- Estimated Impact of Leveraging (Column B),
- Estimated Impact of Cost Sharing Changes (Column C), and
- Increase for Higher Expected Morbidity (Column D).

The highlighted value in Exhibit 13.1 indicates that the plan will be new in 2020. The Projected 2020 Paid to Allowed Ratio was estimated using experience of similar plans and adjusting for the expected differences in paid to allowed ratios between those plans due to differences in benefit design. These expected differences were derived from the Milliman Managed Care Rating Model, which was calibrated to BCBSAL's Individual Market experience.

Exhibit 13.2: Projected 2020 Allowed PMPMs by Plan							
	Α	В	С	D	$\mathbf{E} = \mathbf{A} \mathbf{x} \mathbf{B} \mathbf{x} \mathbf{C} \mathbf{x} \mathbf{D}$		
	2018		Estimated	Estimated			
	(Actual)	2-Year	Impact of	Impact of			
	Allowed	Trend	Cost Sharing	Change in	Projected 2020		
Plan Name	PMPM	Factor	Changes	Morbidity	Allowed PMPM		
Blue Value Gold							
Blue HSA Gold							
Blue Cross Select Gold							
Blue Secure Silver							
Blue Value Silver							
Blue Cross Select Silver							
Blue Saver Silver*							
Blue Saver Bronze							
Blue HSA Bronze							
Blue Protect							

Exhibit 13.2 shows the development of the each plan's Projected 2020 Allowed PMPM.

*Blue Saver Silver is new in 2020.

2018 (Actual) Allowed PMPMs shown in Exhibit 13.2 were adjusted for trend, cost sharing changes, and morbidity in order to project to a 2020 allowed PMPM basis. The trend factor (column B) applies two years of the composite trend factor. The impact of cost sharing changes (column C) was derived from the Milliman Managed Care Rating Model, which was calibrated to BCBSAL's Individual experience. The impact due to change in morbidity (column D) was developed in Section 6.

The highlighted value in Exhibit 13.2 indicates that the plan will be new in 2020. The Projected 2020 Allowed PMPM was estimated using experience of similar plans and adjusting for the expected differences in allowed PMPM between those plans due to differences in benefit

design. These expected differences were derived from the Milliman Managed Care Rating Model, which was calibrated to BCBSAL's Individual Market experience.

2018 (Actual) Paid to Allowed Ratios (in Exhibit 13.1) and 2018 (Actual) Allowed PMPMs (in Exhibit 13.2) by plan exclude data for capitated benefits, drug rebates, and medical rebates. These items are reflected in the total, shown in the Adjustment for Drug Rebates and Other in Exhibit 13.3 below.

Exhibit 13.3: Paid to Allowed Ratio							
	Α	В	С	D = A x B x C	E = A x B		
Plan Name	Projected 2020 Member Months	Projected 2020 Allowed PMPM	Projected 2020 Paid to Allowed Ratio	Projected Paid Amount (Numerator)	Projected Allowed Amount (Denominator)		
Blue Value Gold							
Blue HSA Gold							
Blue Cross Select Gold							
Blue Secure Silver							
Blue Value Silver							
Blue Cross Select Silver							
Blue Saver Silver							
Blue Saver Bronze							
Blue HSA Bronze							
Blue Protect							
Total							
Adjustment for Drug Rebates and Other							
Total Adjusted							

2020 Projected Total Paid to Allowed Ratio

Exhibit 13.4 shows the calculation for the Paid to Allowed Adjustment Factor. The Paid to Allowed Adjustment Factor is the Modeled 2020 Paid to Allowed Ratio by plan multiplied by the 2020 Projected Total Paid to Allowed Ratio calculated in Exhibit 13.3 relative to the Total Modeled 2020 Paid to Allowed Ratio.

Exhibit 13.4: Paid to Allo	Exhibit 13.4: Paid to Allowed Adjustment Factors							
	Α	В	C = A / A(Total) x B					
	Modeled 2020 Paid	2020 Projected Total	Paid to Allowed					
Plan Name	to Allowed Ratio	Paid to Allowed Ratio	Adjustment Factor					
Blue Value Gold								
Blue HSA Gold								
Blue Cross Select Gold								
Blue Secure Silver								
Blue Value Silver								
Blue Cross Select Silver								
Blue Saver Silver								
Blue Saver Bronze								
Blue HSA Bronze								
Blue Protect								
Total								

CSR Adjustment Factor

Given the federal government will not fund the CSR program in 2020, BCBSAL has made provisions in the development of its Plan Adjusted Index Rates.



A small amount of what would have been the 2020 CSR amounts are related to limited cost sharing and no cost sharing CSR variation plans for eligible American Indians and Alaska Natives for all exchange plans. These CSR amounts are projected to be for a fincurred claims based on 2018 experience.

Exhibit 13.5: Calculation of QHP Silver CSR Adjustment Factor

Projected CSR amounts by QHP silver plan variation are calculated by developing projected 2020 allowed PMPMs, paid to allowed ratios with and without CSR funding, and average members.

The projected allowed PMPMs in column A of Exhibit 13.5 exclude drug rebates. The projections in column A were developed from the 2018 allowed PMPMs by plan. The projected paid to allowed ratios were developed from the 2018 paid to allowed ratios by plan with modeled impacts of trend, cost sharing benefit changes, and change in morbidity between the 2018 and 2020 plans. The projected 2020 average members by plan variation were developed from actual enrollment through June 2019, historical changes in enrollment by plan variation, and expected changes in enrollment by plan variation.

The values shown in lines (a) and (b) of Exhibit

13.6 have been taken from Exhibit 13.5.

The historical relativity of BCBSAL's loss ratio of QHP silver plans with CSR funding adjusted for drug rebates, and BCBSAL's entire individual ACA block of business is shown in line (c) as

This **control** indicates the loss ratio of QHP silver plans has been historically about that of the entire block.

The factor of **sector** is developed by dividing row (a) by row (b) and multiplying that result by row (c). Multiplying by row (c) adjusts the calculation such that the additional premium and claims resulting from CSR being unfunded in 2020 do not change the loss ratio of the entire individual ACA block of business.

This projected **and a** impact has been combined with the projected **and a** impact for the limited cost sharing and no cost sharing CSR variation plans for eligible American Indians and Alaska Natives as shown in row (e) to develop the QHP Silver Plan CSR Adjustment Factor of as shown in row (f).

Exhibit 13.6: Calculation of QHP Silver Plans CSR Adjustment Factor

Section 14: Administrative Costs

BCBSAL evaluated administrative expenses for all lines of business as well as the Individual ACA line of business. Administrative expenses were reviewed on a per capita basis and on a percent of premium basis for prior time periods. The administrative expense assumption was developed from this analysis and converted to a percent of premium. Considerations for the 2020 administrative expense assumption include, but are not limited to:

- Administrative expenses for the corporation, and historical changes,
- Administrative expenses by line of business, and expenses allocated to the Individual line of business, and
- Ongoing maintenance, requirements, and future improvements in health plan administration (for the Individual ACA market), and medical management programs applicable to the Individual market.



BCBSAL does not vary non-benefit expense components by plan.

Exhibit 14.1 shows the non-benefit expense components for 2020. Assumptions for 2019 are listed for reference only.

Exhibit 14.1: Components of Total URRT Retention							
		Retention Factors					
Component		2019	2020				
Administrative Expenses							
Contribution to Surplus & Risk Margin							
Taxes and Fees (from Exhibit 14.2)							
Total URRT Retention							

URRT retention components are rounded to four decimal places (or two decimal places for a number expressed as a percentage).

Exhibit 14.2 shows the taxes and fees components for 2020. The taxes and fees components for 2019 are listed for reference only.

Exhibit 14.2: Components of Taxes and Fees								
	Retention Fac							
Component	2019 20	020						
State Premium Tax	1.600% 1.6	00%						
Health Insurer Fee								
Risk Adjustment User Fee ^a								
Exchange User Fee ^b								
Total Taxes and Fees								

^a Risk Adjustment User Fee was excluded from Taxes and Fees in 2019, included in 2020
 ^b Exchange User Fee was included in Taxes and Fees in 2019, in 2020 Exchange User Fee of

of premium is included in the Market-wide Adjusted Index Rate development in Section 12

Totals for taxes and fees are rounded to four decimal places (or two decimal places for a number expressed as a percentage).

Taxes and Fees (expressed as a percent of premium):

State Taxes – state premium tax established by state law as 1.600% percent of premium.

• State Premium Tax 1.600%

ACA Taxes and Fees – applicable to the Individual Market as defined by the ACA.

Health Insurer Fee

Health Insurer Fee established by Title IX of the Affordable Care Act, and is allocated by each insurer's share of nationwide premium; fee is not tax-deductible. Assumption calculated as estimated portion of total tax for 2020 that is attributable to BCBSAL as a percent of premium, grossed up for federal income tax.

• Risk Adjustment User Fee



The HHS Notice of Benefit and Payment Parameters for 2020 established the 2020 risk adjustment user fee at \$2.16 PMPY or \$0.18 PMPM. This converts to approximately of BCBSAL's 2020 projected individual non-grandfathered premium.

Section 15: Other Plan Level Adjustments

Provider Network Adjustment

The total provider network factor for each plan is the product of any applicable plan level adjustments. The calculated provider network factor was then adjusted so that the member month and allowed weighted average provider network factor is 1.0000. Exhibit 15.1 shows the calculation. The **sector** in column C was calculated by weighting the provider network factors in column C by member months (column A) and allowed relativities (column B).

Exhibit 15.1: Calculation of Adjusted Provider Network Adjustments										
	Α	В	С	D = C / C(Total)						
Plan Name	2020 Projected Member Months	Induced Utilization Adjustment Factor	Provider Network Factor - Referral Requirement	Provider Network Factor Adjusted						
Blue Value Gold	WOITCHS	Tactor	Requirement	Adjusted						
Blue HSA Gold										
Blue Cross Select Gold				-						
Blue Secure Silver										
Blue Value Silver										
Blue Cross Select Silver										
Blue Saver Silver										
Blue Saver Bronze										
Blue HSA Bronze										
Blue Protect										
Total										

Catastrophic Factor

Using the Milliman Managed Care Rating Model, BCBSAL modeled the Catastrophic plan benefits using standard demographic assumptions and then modeled the benefits using expected demographics for the Catastrophic plan. The modeled incurred PMPM using expected demographics for the Catastrophic plan was lower than the modeled incurred PMPM using standard demographics.

CMS age factors only account for a **second** reduction to premium between the standard demographics and the expected catastrophic demographics. The catastrophic factor is used to account for the additional premium decrease needed to reflect the full **second** difference between the two populations.

This factor is calculated as Catastrophic factor =

The calculated catastrophic factor was then adjusted so that the member month and allowed weighted average catastrophic factor is 1.0000. Exhibit 15.2 shows the calculation. The was calculated by weighting the catastrophic factors in column C by member months (column A) and allowed relativities (column B).

Exhibit 15.2: Calculation of Adjusted Catastrophic Factor Adjustments										
	Α	В	С	D = C / C(Total)						
	2020 Projected Member	Induced Utilization Adjustment	Catastrophic	Catastrophic						
Plan Name	Months	Factor	Factor	Factor Adjusted						
Blue Value Gold										
Blue HSA Gold										
Blue Cross Select Gold										
Blue Secure Silver										
Blue Value Silver										
Blue Cross Select Silver										
Blue Saver Silver										
Blue Saver Bronze										
Blue HSA Bronze										
Blue Protect										
Total										

Section 16: Plan Adjusted Index Rates

The Plan Adjusted Index Rates were developed from the Market Adjusted Index Rate using the following adjustment factors:

- Actuarial value and cost-sharing design (Section 13)
 - Paid to allowed adjustment factor,
 - Expected utilization differences due to differences in cost sharing labeled below in Exhibit 16.1 as induced utilization, and
 - CSR adjustment factor to fund the CSR program in 2020.
- Adjustment for administrative costs excluding exchange user fees (Section 14)
- Other plan level adjustments (Section 15)
 - Provider Network
 - Impact of specific eligibility categories for the catastrophic plan

Exhibit 16.1 provides details for the plan-specific plan adjusted index rate calculations. Unrounded values were used to calculate the Plan Adjusted Index Rates. The Plan Adjusted Index Rates in Exhibit 16.1 do not match exactly to the Plan Adjusted Index Rates in the URRT due to URRT rounding requirements.

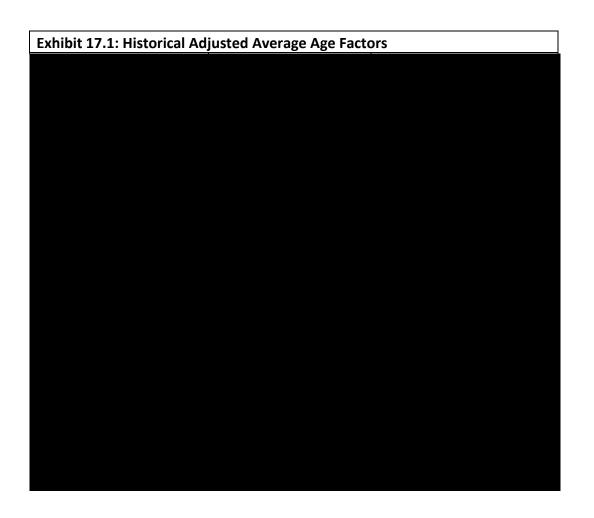
Exhibit 16.1: Calculati	on of Plan A	djusted Ind	ex Rates			•	1	1	
	Α	В	С	D	E	F	G	н	I = B x C x D x E x F x G / (1 - H)
Plan Name	Projected Member Months	Market Adjusted Index Rate	Induced Utilization Adjustment Factor	Paid to Allowed Adjustment Factor	CSR Adjust- ment Factor	Provider Network	Cata- strophic	Admin Costs (% of Premium)	Plan Adjusted Index Rates
Blue Value Gold Blue HSA Gold Dlue Cuese Select Celd	-								
Blue Cross Select Gold Blue Secure Silver Blue Value Silver	-								
Blue Cross Select Silver Blue Saver Silver	-								
Blue Saver Bronze Blue HSA Bronze	-								
Blue Protect									

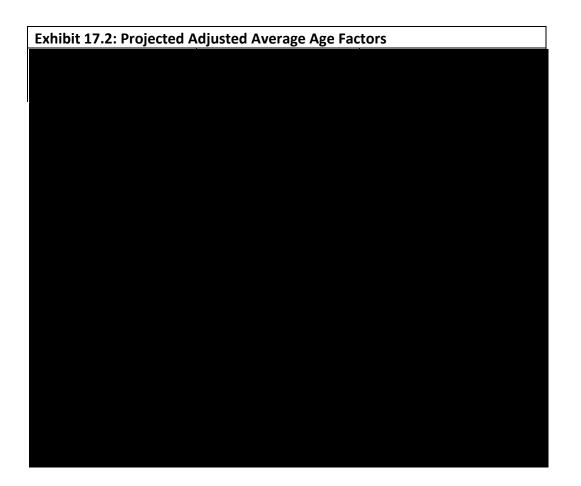
Section 17: Calibration

The Plan Adjusted Index Rates were calibrated for age and area factors.

Age Calibration:

The plan adjusted index rates were calibrated by a projected average age factor (using the State Established 2020 Age Curve) of This factor is different from the 2020 projected average age factor because it is adjusted to account for the distribution of members expected to pay no premium due to the cap of the three oldest child dependents under age 21. Monthly adjusted average age factors were calculated by applying a factor of zero for the members over the child dependent cap. These were compared to the monthly average age factors calculated in Section 7. The average percent difference between the two factors was factors, which can be seen in Exhibit 17.1. This difference was applied to the projected average age factors in Section 7 to calculate the average age factors adjusted for members expected to pay no premium due to the child dependent cap. This calculation is shown in Exhibit 17.2. The 2020 Projection Period Average Age Calibration Factor of members was then derived by calculating a member weighted average of the monthly 2020 adjusted average age factors.





2020 Projection Period Average Age Calibration Factor =

Area Calibration:

The plan adjusted index rates were also calibrated for the projected average geographic area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020 average** area factor of **The details of the development of BCBSAL's projected Individual 2020** average area factor of **The details of the development of BCBSAL's projected Individual 2020** average area factor of **The details of the development of BCBSAL's projected Individual 2020** average area factor of **The details of the development of BCBSAL's projected Individual 2020** average area factor of **The details of the development of BCBSAL's projected Individual 2020** average area factor of **The development of BCBSAL's projected Individual 2020** average area factor of **The development of BCBSAL's projected Individual 2020** average area factor of **The development of BCBSAL's projected Individual 2020** average area factor of **The development of BCBSAL's projected Individual 2020** average area factor of **The development of BCBSAL's**

Tobacco Calibration

The plan adjusted index rates were also calibrated for the projected average tobacco factor of **Constant**. The details of the development of BCBSAL's projected Individual 2020 average tobacco factor of **Constant** are shown in Section 7.

Calibrated Plan Adjusted Index Rates

The calibrated plan adjusted index rate is the plan adjusted index rate divided by the product of the age curve calibration, area calibration, and tobacco calibration factors. Exhibit 17.3 shows the calculation of the calibrated plan adjusted index rates, which equal the 21 year old, rating area 3 (i.e., Birmingham – MSA which has an area factor of 1.000), non-tobacco premium rates for each plan. The Calibrated Plan Adjusted Index Rates in Exhibit 17.3 do not match exactly to the Calibrated Plan Adjusted Index Rates in the URRT due to URRT rounding requirements.

Exhibit 17.3: Calculation of Calibrated Plan Adjusted Index Rates											
	Α	В	С	D	E = A / B / C / D						
Plan Name	Plan Adjusted Index Rates	Age Curve Calibration Factor	Area Calibration Factor	Tobacco Adjustment	Calibrated Plan Adjusted Index Rates						
Blue Value Gold											
Blue HSA Gold											
Blue Cross Select Gold											
Blue Secure Silver											
Blue Value Silver											
Blue Cross Select Silver											
Blue Saver Silver											
Blue Saver Bronze											
Blue HSA Bronze											
Blue Protect											

Section 18: Consumer Adjusted Premium Rate Development

The Consumer Adjusted Premium Rate is calculated by applying the appropriate area factor, age factor, and tobacco factor to the Calibrated Plan Adjusted Index Rate for a particular plan. The Calibrated Plan Adjusted Index Rates can be found in Section 17.

Below is an example of how to calculate the Consumer Adjusted Premium Rate

- 40 year-old
- Huntsville MSA
- Blue Secure Silver
- Non-smoker

Blue Secure Silver Calibrated Plan Adjusted Index Rate

x Huntsville MSA factor

x 40 year-old age factor

x Non-tobacco factor

Consumer Adjusted Premium Rate



Applicable Rating Factors

Area Premium Factors: The rating areas used are the Alabama geographic rating areas listed in the State of Alabama Department of Insurance Bulletin No. 2013-04, attached in the Appendix of this memorandum. Area premium factors are shown in Exhibit 18.1

Exhibit 18.1: Rating Area Premium Factors									
MSA	Rating Area	Factor							
Anniston-Oxford, AL	Rating Area 1								
Auburn-Opelika, AL	Rating Area 2								
Birmingham-Hoover, AL	Rating Area 3								
Columbus, GA-AL	Rating Area 4								
Decatur, AL	Rating Area 5								
Dothan, AL	Rating Area 6								
Florence-Muscle Shoals, AL	Rating Area 7								
Gadsden, AL	Rating Area 8								
Huntsville, AL	Rating Area 9								
Mobile, AL	Rating Area 10								
Montgomery, AL	Rating Area 11								
Tuscaloosa, AL	Rating Area 12								
Non-MSA Area, AL	Rating Area 13								

Age Premium Factors: HHS changed the default standard age curve in 2018. BCBSAL is using the age rating curve established in the State of Alabama Department of Insurance Bulletin No. 2019-03 "Age Curve for the Individual and Small Group Health Insurance Market" for the 2020 plan year, which is equivalent to the 2017 HHS Default Standard Age Curve. Exhibit 18.2 shows the 2020 age premium factors.

Exhibit 18.2:	Age Premiu	Im Factors	
Age	2020	Age	2020
0-14	0.635	40	1.278
15	0.635	41	1.302
16	0.635	42	1.325
17	0.635	43	1.357
18	0.635	44	1.397
19	0.635	45	1.444
20	0.635	46	1.500
21	1.000	47	1.563
22	1.000	48	1.635
23	1.000	49	1.706
24	1.000	50	1.786
25	1.004	51	1.865
26	1.024	52	1.952
27	1.048	53	2.040
28	1.087	54	2.135
29	1.119	55	2.230
30	1.135	56	2.333
31	1.159	57	2.437
32	1.183	58	2.548
33	1.198	59	2.603
34	1.214	60	2.714
35	1.222	61	2.810
36	1.230	62	2.873
37	1.238	63	2.952
38	1.246	64 and older	3.000
39	1.262		

Tobacco use Premium Factor: BCBSAL will apply a rating factor of for tobacco users.

Family premiums will equal the sum of individual Consumer Adjusted Premium Rates calculated using the appropriate Calibrated Plan Adjusted Index Rates and the rating factors above, with the total premium charged to a family for child dependents under age 21 capped at the sum of the individual Consumer Adjusted Premium Rates for the three oldest child dependents under age 21.

Section 19: Projected Loss Ratio

The projected ACA loss ratio for BCBSAL's 2020 Individual Market excluding grandfathered products is calculated below consistent with the federally prescribed MLR methodology of 45 CFR Part 158, §158.221.

$$\mathsf{MLR} = \frac{i+q-s+(n-r)}{p-(t+f)} + c$$

Exhibit 19.1 lists the variables, definitions, the values taken from BCBSAL's projections for its 2020 Individual Market excluding grandfathered products, and the MLR Result.

Exhibit 19.1 reflects the adjustments made for the 2020 unfunded CSR.

Exhibit 19	Exhibit 19.1: MLR Variables, Definitions, Values, and MLR Result									
		Estimated								
Variable	Definition	Value								
i	Incurred claims									
q	Expenditures on quality improving activities									
S	Transitional reinsurance receipts									
n	Risk corridor and risk adjustment related payments									
r	Risk corridor and risk adjustment related receipts									
n - r	Net federal risk adjustment transfers									
р	Earned premiums									
t	Federal and State taxes and assessments									
f	Licensing & regulatory fees, incl. transitional reins. contributions									
t+f	Taxes & Fees, incl. transitional reins. contributions									
С	Credibility adjustment									
	MLR Result ¹									

 1 MLR Result =

HIOS Issuer ID: 46944

Section 20: AV Metal Values

The distinction of whether the AV Metal Values included in Worksheet 2 of the URRT were entirely based on the AV Calculator, or whether an acceptable alternative methodology was used to generate the AV Metal Value of one or more plans is provided below in Exhibit 20.1.

Plan Name ^{1, 2}	Metal Level	AV Metal Value	Entirely Based On AV Calculator ³	AV Calculator Screenshot
Blue HSA Gold	Gold	Value	calculator	Sercensnot
Blue Value Gold	Gold			
Blue Secure Silver	Silver	-		
Blue Value Silver	Silver			
Blue Saver Bronze	Bronze (Expanded)			
Blue HSA Bronze	Bronze (Expanded)			
Blue Cross Select Gold	Gold			
Blue Cross Select Silver	Silver			
Blue Saver Silver	Silver			

¹ Cost sharing reduction plan variations are not included in Exhibit 20.1 as such variations are not separate plans

² Catastrophic plan is not included in Exhibit 20.1 as the use of the AV Calculator was not required

³ Required details of the alternative methodology used are described in BCBSAL's filed document titled, "Blue Cross and Blue Shield of Alabama, 2020 Actuarial Certification of Actuarial Values, Small Group and Individual Markets"

Exhibit 21.1: 2020 Member Month Projections											
			Standa	Standard Plans Variation Plans							
Plan	Metal	Total	Off Exchange	On Exchange	100-150 of FPL	150-200 of FPL	200-250 of FPL				
Blue Value Gold	Gold										
Blue HSA Gold	Gold										
Blue Cross Select Gold	Gold										
Blue Secure Silver	Silver										
Blue Value Silver	Silver										
Blue Cross Select Silver	Silver										
Blue Saver Silver	Silver										
Blue Saver Bronze	Bronze										
Blue HSA Bronze	Bronze										
Blue Protect	Catastrophic										
Total											

Section 21: Membership Projections

Development of Membership Projections

Membership projections (as shown in Exhibit 21.1) were developed using actual enrollment data through June 2019 and modeling monthly enrollment through December 2020, considering new enrollment rates and termination rates.

Membership projections were modeled separately for On Exchange and Off Exchange.

New enrollment rates and termination rates were based on consideration of historical data.

Any new members were expected to be more likely to enroll through the Exchange due to the availability of premium subsides and cost sharing reductions (CSR). Considerations for termination rates included the availability of subsidies and CSRs on the Exchange as well as the 90-day grace period.

In the modeling, an assumption was made relative to On Exchange CSR-eligible members and On Exchange CSR-ineligible members.

Section 22: Terminated Plans and Products

No plans have been terminated prior to January 1, 2020 that have experience included in the Single Risk Pool during the experience period.

Section 23: Plan Type

All health plans fit the definition of Preferred Provider Organization ("PPO").

Healthcare.gov defines PPO as, "A type of health plan that contracts with medical providers, such as hospitals and doctors, to create a network of participating providers. You pay less if you use providers that belong to the plan's network. You can use doctors, hospitals, and providers outside of the network for an additional cost."

Section 24: Reliance

In the course of premium rate development, the following sources or entities – external to BCBSAL – were referenced or considered in establishing rating assumptions and analysis that support the data in the URRT and resulting final premium rates. All information and analysis considered from the sources or entities were deemed reasonable for their intended purposes.

- Milliman Health Cost Guidelines, Managed Care Rating and Rx Rating Models, health and prescription drug pricing models leased by BCBSAL and adjusted to BCBSAL experience when appropriate.
- Prime Therapeutics, BCBSAL's Pharmacy Benefit Manager (PBM), provided input on drug pricing.
- Internal Revenue Service's document, Annual Fee on Health Insurance Providers for 2018 with a date of 8/29/2018, was used as a data point for market share to develop the 2020 Health Insurer Fee load.
- CMS Risk Adjustment transfer reports for 2014 2018 were used to help develop risk adjustment transfer assumptions in the projection period.
- State of Alabama Bulletins No. 2013-04 and 2019-03, regarding geographic rating areas and age curve rating factors respectively.
- HHS Notices of Benefit and Payment Parameters for 2018 and 2020.

Section 25: Actuarial Certification

We, Noel Carden and Cameron Daniel, are both members of the American Academy of Actuaries and are qualified to provide this Actuarial Certification. Noel Carden is Vice President and Chief Actuary for Blue Cross and Blue Shield of Alabama and Cameron Daniel is an Actuarial Services Manager for Blue Cross and Blue Shield of Alabama. We certify the following:

(1) The projected Index Rate is

(a) in compliance with all applicable State and Federal Statutes and Regulations 45 CFR §156.80 and §147.102,

(b) developed in compliance with the applicable Actuarial Standards of Practice,

(c) reasonable in relation to the benefits provided and the population anticipated to be covered, and

(d) neither excessive nor deficient,

- (2) The Index Rate and only the allowable modifiers as described in 45 CFR §156.80(d)(1) and §156.80(d)(2) were used to generate plan level rates. A plan level adjustment to QHP plans for CSR funding was considered an allowable modifier under §156.80(d)(2)(i),
- (3) The geographic rating factors reflect only differences in the costs of delivery and do not include differences for population morbidity by geographic area, and
- (4) The Actuarial Value Calculator was used to determine the AV Metal Values shown in Worksheet 2, Section I of the Part I Unified Rate Review Template for all plans except those specified in the certification. For plans where an alternate methodology was used to calculate the AV Metal Value, the Actuarial Certification submitted in June 2019 with the corresponding QHP form filing and required by 45 CFR §156.135 provides the necessary documentation and signature.

This memorandum and accompanying articles simultaneously satisfy the filing requirements of the ACA, and the filing requirements of the State of Alabama. Additionally, the premium rates supported by this memorandum assume that the federal government will not fund the CSR program in 2020. If certainty of funding of the CSR program is provided, the premium rates will need an adjustment.

All analyses were either completed by us, or were performed under our direction and review.

Signed,

Noel Carden, FSA, MAAA Vice President and Chief Actuary Blue Cross and Blue Shield of Alabama

Cameron Daniel, FSA, MAAA Manager Actuarial Services Blue Cross and Blue Shield of Alabama

Appendix



SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 1

(To Be Filed by April 1 – Not for Rebate Purposes – See Cautionary Statement at http://www.naic.org/documents/committees_e_app_blanks_related_shce_cautionary_statement.pdf)

REPORT FOR: 1. CORPORATION	Blue Cross and Blue Shield of Alabama					2. L	OCATION 450	Riverchase Parkwa	ay East							
NAIC Group Code 0570	BUSINESS IN THE STATE O	F Alaba	ima						DURING THE Y	'EAR 201	3	NAIC Comp	anv Code 55	5433		
					Business S	ubject to MLR				9	10	11	12	13	14	15
		Compr	ehensive Health Co	verage		Mini-Med Plans		Expatria	ite Plans		1		Medicare			
	F	1	2	3	4	5	6	7	8				Advantage Part			
											Government Business	Other	C and Medicare Part D Stand-	Subtotal		
										Student	(excluded by	Health	Alone Subject to	(Cols 1	Uninsured	Total
			Small Group	Large Group	Individual	Small Group Employer	Large Group Employer	Small	Large	Health Plans	statute)	Business	AIONE Subject to	thru 12)	Plans	(13 + 14)
4 Descentioner		Individual	Employer	Employer	Individual	Employer	Employer	Group	Group	ricalui i iana	ciaiaio)	Buoinoco	,,,,,,,	(110.12)	1 Idilio	(10 * 11)
Premium: 1 Health premiums earned (From Part	2, Line 1.11)	1.450.483.282	1.079.197.785	2,436,418,424	0	0	0	0	0	0	0		709.177.375		XXX	
1.2 Federal high risk pools	Z, LING 1.11)														ХХХ	0,000,000,000
1.3 State high risk pools														0	XXX	0
1.4 Premiums earned including state and	federal high risk programs (Lines 1.1 + 1.2														ХХХ	
+ 1.3)		1,450,483,282	1,079,197,785	2,436,418,424	0	0	0	0	0	0	0				10 100 005	6,061,760,859
1.5 Federal taxes and federal assessme				60,218,052								5 , 120 , 500			(3,183,925)	
1.6 State insurance, premium and other	taxes (Similar local taxes of														2.766.937	
 1.6a Community Benefit Expenditure 	s (informational only)					1		1			1					01,002,707
1.7 Regulatory authority licenses and fee		.24,827	19,775	32,915		[[[19,041	165,318	146,937	
1.8 Adjusted premiums earned (Lines 1.4		1,304,234,934	1,030,376,315	2,350,935,843	0	0	0	0	0	0	0	376,909,556			XXX	5,752,807,255
 1.9 Net assumed less ceded reinsurance 		(575,882)	(606,511)	(1,052,207)	0	0	0	0	0	0	0	(8,372,127)	0	(10,606,727)	XXX	(10,606,727)
 1.10 Other adjustments due to MLR calcu 	lations – Premiums	(4,357,103)		(13, 174, 594)								(1,610,412)		(33, 385, 564)	XXX	(33, 385, 564)
1.11 Risk revenue 1.12 Net adjusted premiums earned after		1.299.301.949	1.014.762.004	2.336.709.042	0	0						366.927.017	690.844.901	0	XXX XXX	0
	reinsurance (Lines 1.8 + 1.9 + 1.10 + 1.11)	1,299,301,949	1,014,702,004	2,330,709,042	0	U	0	0	U	0	U	300,927,017	090,044,901	5,706,344,915	^^^	3,700,014,904
2. Claims: 2.1 Incurred claims excluding prescriptio	n druge			1.606.178.223											XXX	
2.2 Prescription drugs			285.870.199	643,767,099								1,557,237	139.357.548	1,428,379,138	XXX	1,428,379,138
2.3 Pharmaceutical rebates.			61,458,178									1,559,015			XXX	
	and claim/census based assessments															
(informational only)														0	XXX	0
 Incurred medical incentive pools and bonuse 		0	0	0	0	0	0	0	0	0	0	0	1,463,259	1,463,259	XXX	1,463,259
4. Deductible Fraud and Abuse Detection/Reco		139,675	137,550 	263,681								2,047	52,352	595,305	1,029,438	1,624,743
5. 5.0 Total incurred claims (Lines 2.1 + 2.2 5.1 Net assumed less ceded reinsurance		1,068,674,122		2, 172, 984, 489 (939,000)	0		0	0	0	0			b12,102,523		XXX XXX	5,066,225,944
5.1 Net assumed less ceded reinsurance 5.2 Other adjustments due to MLR calcu			6.107.954	33,559,665			0		0	0		(2,982,000)			ΧΧΧ	
5.3 Rebates paid											ХХХ	XXX			XXX.	
5.4 Estimated rebates unpaid prior year.		0	0	0	0	0	0	0	0	0	XXX	XXX	0	0	XXX	0
5.5 Estimated rebates unpaid current year	ar										XXX	XXX		0	ХХХ	0
5.6 Fee for service and co-pay revenue		4 000 005 700	004 055 400	0.005.005.454								007 505 000	040,000,000	0	XXX	
	(Lines 5.0 + 5.1 + 5.2 + 5.3 - 5.4 + 5.5 - 5.6)	1,069,695,766	894,855,463	2,205,605,154	0	U	0	0	0	0	0	307,535,869	612,866,868	5,090,559,120	XXX	5,090,559,120
6. Improving Health Care Quality Expenses Inc 6.1 Improve Health Outcomes	currea:	0	0	0	٥	0	0	0	0	n				0		0
6.2 Activities to prevent hospital readmis	sions	0	0	0	0	0	0	0	0	0				0		0
6.3 Improve patient. safety and reduce m				0	0			0	0							0
6.4 Wellness and health promotion activi	ties	0	0	0	0	0	0	0	0	0				0		0
6.5 Health Information Technology exper	nses related to health improvement	0	0	0	0	0	0	0	0	0				0		0
	or Improving Health Care Quality (Lines 6.1							I .								
+ 6.2 + 6.3 + 6.4 + 6.5)		11,603,866	8,633,582	19,491,347 0,933	0.000	0.000	0.000	0.000	0.000	0.000	0 XXX	3,091,872 XXX	5,673,419 0,895	48,494,086 XXX	55,193,736 XXX	103,687,823 XXX
7. Preliminary Medical Loss Ratio: MLR (Lines	4 + 5.0 + 6.6 - Footnote 2.0) / Line 1.8	0.828	0.871	0.933	0.000	0.000	0.000	0.000	0.000	0.000	^^^^	***	0.895	***	^^^	^^^
 Claims Adjustment Expenses: 8.1 Cost containment expenses not inclu 	ded in quality of care expenses in Line 6.6												.9.133.825			
8.2 All other claims adjustment expenses			9,265,085	19,428,519				1			l	14,620,058	17,588,841			156,981,221
8.3 Total claims adjustment expenses (L		16,836,294	24,507,199	53,432,413	0	0	0	0	0	0	0	18, 192, 418	26,722,666	139,690,990	179,152,074	318,843,064
9. Claims Adjustment Expense Ratio (Line 8.3		0.013	0.024	0.023	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.048	0.039	XXX	XXX	XXX
	· · · /															

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SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 1

(To Be Filed by April 1 – Not for Rebate Purposes– See Cautionary Statement at http://www.naic.org/documents/committees_e_app_blanks_related_shce_cautionary_statement.pdf)

REPORT FOR: 1. CORPORATION Blue Cross and Blue Shield of Alabama					2.	OCATION 450	Riverchase Parkwa	ay East								
NAIC Group Code 0570 BUSINESS IN THE STATE	OF Alaba	ma						DURING THE	YEAR 201	8	NAIC Comp	any Code 5	5433			
				Business Su	ubject to MLR				9	10	10	11	12	13	14	15
	Compre	ehensive Health Co	verage		Mini-med Plans		Expatria	ate Plans				Medicare				
	1 Individual	2 Small Group Employer	3 Large Group Employer	4 Individual	5 Small Group Employer	6 Large Group Employer	7 Small Group	8 Large Group	Student Health Plans	Government Business Other (excluded by Health statute) Business		Advantage Part C and Medicare Part D Stand- Alone Subject to ACA	Subtotal (Cols 1 thru 12)	Uninsured Plans	Total (13 + 14)	
10. General and Administrative (G&A) Expenses:	individual	Linpioyei	Linpioyei	Individual	Linpioyei	Linpioyei	Group	Group	i icalui i ialio	statute)	Dusiness		(110.12)	1 10113	<u> </u>	
10.1 Direct sales salaries and benefits.	1,603,761	.2.469.760									2.457.570	1,294,741	13.207.903			
10.2 Agents and brokers fees and commissions.								I		Ι	1,513,387	1,019,125			3,064,870	
10.3 Other taxes (excluding taxes on Lines 1.5 through 1.7 and Line 14 below)													0		0	
10.4 Other general and administrative expenses.					L			ļ		ļ						
10.4a Community Benefit Expenditures (informational only)													0		0	
10.5 Total general and administrative (Lines 10.1 + 10.2 + 10.3 + 10.4)	34,370,492	36,057,913	66,715,564	0	0	0	0	0	0	0	32,800,118	36,649,280	206,593,367	219,003,374		
11. Underwriting Gain/(Loss) (Lines 1.12 – 5.7 – 6.6 – 8.3 – 10.5)	166 795 531	50 707 847	(8 535 436)	0	0	0	0	0	0	0	5 306 740	8 932 668	223 207 350	XXX	(229 871 784)	
12. Income from Fees of Uninsured Plans	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	407,148,695		
13. Net Investment and Other Gain/(Loss)	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	86,240,355	XXX	86,240,355	
14. Federal Income Taxes (excluding taxes on Line 1.5 above)	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(92,296,608)	XXX	(92,296,608)	
15. Net Gain or (Loss) (Lines 11 + 12 + 13 – 14)	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	401,744,313	XXX	355,813,874	
 ICD-10 Implementation Expenses (informational only; already included in general expenses and Line 10.4) 													0		0	
16a ICD-10 Implementation Expenses (informational only: already included in Line 10.4)													0		0	
OTHER INDICATORS:																
1. Number of Certificates/Policies	126 642	114 512	263 131								406 249	103 007	1 013 541	885 610	1 899 151	
2. Number of Covered Lives	179 500	209 062	505 843								626 749	103 007	1 624 161	1 712 796	3 336 957	
3. Number of Groups	XXX	17,621	1,854	XXX									19,475	457	19,932	
4. Member Months	2,310,445	2,517,532	5,939,786								7,583,266	1,223,700	19,574,729	20,703,566	40,278,295	

Is run-off business reported in Columns 1 through 9 or 12? Yes [] No [X]

If yes, show the amount of premiums and claims included: Premiums \$ _____ Claims \$ _____

	AFFORDABLE CARE ACT (ACA) RECEIPTS, PAYMEN	NTS, RECEIVAB	LES and PAY	ABLES		
		Currer	nt Year	Prior Year		
		Comprehensive Health Coverage		Comprehensive	Health Coverage	
		1	2	3	4	
		Individual Plans	Small Group Employer Plans	Individual Plans	Small Group Employer Plans	
	Receivables and Payables	_				
1.	Permanent ACA Risk Adjustment Program 1.0 Premium adjustments receivable/(payable)	1,200,000	1,700,000	0	1,900,000	
2.	Transitional ACA Reinsurance Program 2.0 Total amounts recoverable for claims (paid & unpaid)	273,166	XXX	8,113,050	XXX	
	Temporary ACA Risk Corridors Program 3.1 Accrued retrospective premium. 3.2 Reserve for rate creditis or policy experience refunds			0 0	0 0	
ACA	Receipts and Payments					
	Permanent ACA Risk Adjustment Program 4.0 Premium adjustments receipts/(payments)	(171,794)	1,662,986	24,939,399	2,304,457	
	Transitional ACA Reinsurance Program 5.0 Amounts received for claims	7 879 997	XXX	51 080 943	ХХХ	
	Temporary ACA Risk Corridors Program 6.1 Retrospective premium received				0	



SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 2

(To Be Filed by April 1 – Not for Rebate Purposes)

NAIC Group Code 0570 BUSINESS IN THE STATE O	F Alabama						DURING T	HE YEAR 2	018	NAIC Comp	any Code 554	433	
				Business Su	bject to MLR				9	10	11	12	13
	Compr	ehensive Health Co	overage		Mini-Med Plans		Expatria	ite Plans		1		Medicare	
	1	2	3	4	5	6	7	8		Government Business	Other	Advantage Part C and Medicare Part	
	Individual	Small Group Employer	Large Group Employer	Individual	Small Group Employer	Large Group Employer	Small Group	Large Group	Student Health Plans	(excluded by statute)	Health Business	D Stand-Alone Subject to ACA	Total (a)
Health Premiums Earned:													
1.1 Direct premiums written	1,450,767,528	1,072,444,832	2,431,964,986									709,080,533	
1.2 Unearned premium prior year		7 , 952 , 482	4,293,560	0	0	0	0	lC	0	0		63,991	
1.3 Unearned premium current year		1, 199, 529	(159,878)										
1.4 Change in unearned premium (Lines 1.2 – 1.3).	(284,246)	6,752,953	4,453,438	0	0	0	0	0	0	0			
1.5 Paid rate credits	(3,101)												(3,
1.6 Reserve for rate credits current year													
1.7 Reserve for rate credits prior year.		0	46,123,843	0	0	0	0	0	0	0	2,614,019	0	48,737
1.8 Change in reserve for rate credits (Lines 1.6 – 1.7)	0	0	(9,310,153)	0	0	0	0	0	0	0	(303.747)	0	
1.9 Premium balances written off			(*,***,***,***,										
1.10 Group conversion charge													
1.11 Total direct premiums earned (Lines 1.1 + 1.4 - 1.9 + 1.10)	1,450,483,282	1,079,197,785	2.436.418.424	0	0	0	0	(0	0		709.177.375	6.061.760.
1.12 Assumed premiums earned from non-affiliates		1,013,131,103	2,400,410,424	0	0	0	0		0	0			
											(8.372.127)		(8.372
1.13 Net assumed less ceded premiums earned from affiliates		000 544	4 050 007										
1.14 Ceded premiums earned to non-affiliates			1,052,207								(4.040.440)	704 045	
1.15 Other adjustments due to MLR calculation – Premiums		(15,007,800)	(13, 174, 594)		······						(1,610,412)		
1.16 Net premiums earned (Lines 1.11 - 1.5 - 1 8 + 1.12 + 1.13 - 1.14 + 1.15)	1,445,553,398	1,063,583,474	2,431,501,776	0	0	0	0	(0	0	376,805,201	709,941,720	6,027,385
Direct Claims Incurred:													
2.1 Paid claims during the year.	1,080,350,636		2,183,426,861										5,084,160
2.2 Direct claim liability current year.													
2.3 Direct claim liability prior year	80,524,346			0	0	0	0	0	0	0			
2.4 Direct claim reserves current year.	,,.	,,									6,727,518	,,	6,727
2.5 Direct claim reserves prior year	0	0	0	0	0	0	0	(0	0	4.639.033		4.639
2.6 Direct contract reserves current year			274.351.932								206.415.047	1.645.259	482.412
2.7 Direct contract reserves prior year	0	0		0	0	0	0	с	0	0	193.898.934	2,409,604	
	(3, 101)	0		0	0	0	0		0	0			
	(3, 101)										2.310.272		
2.9 Reserve for rate credits current year		<u>م</u>											48.73
2.10 Reserve for rate credits prior year	0	0		0	0	0	0	l	0	0	2,614,020		
2.11 Incurred medical incentive pools and bonuses (Lines 2.11a + 2.11b – 2.11c)		0	0	0	0	0	0		0	0	0	1,463,259	1,46
2.11a Paid medical incentive pools and bonuses current year												1,463,259	
2.11b Accrued medical incentive pools and bonuses current year													
2.11c Accrued medical incentive pools and bonuses prior year	0	0	0	0	0	0	0	0	0	0	0	0	
2.12 Net healthcare receivables (Lines 2.12a – 2.12b)				0	0	0	0		0	0	(132,568)		
2.12a Healthcare receivables current year.	35,924,597	27,395,525									635,215	33,788,667	142,15
2.12b Healthcare receivables prior year	27.382.343	18.601.445		0	0	0	0	0	0	0	767.783		
2.13 Group conversion charge	,												
2.14 Multi-option coverage blended rate adjustment													
2.15 Total incurred claims (Lines 2.1 + 2 2 - 2 3 + 2.4 - 2.5 + 2.6 - 2.7 + 2.8 + 2 9 -	1												
2.10 + 2.11 - 2.12 + 2.13 + 2.14)	1.068.674.122		2,172,984,489	0	0	0	0		0	0			
			Z, 17Z, 304, 403	0	0	0	0		0	0			
2.16 Assumed incurred claims from non-affiliates.	•		+		+		+			+	(40,400,400)	+	(40.400
2.17 Net assumed less ceded incurred claims from affiliates	750 440		000 000								(13 , 199 , 432)		
2.18 Ceded incurred claims to non-affiliates					.		+			+			
2.19 Other adjustments due to MLR calculation – Claims	1,773,757	6, 107, 954			.	ļ	 	ļ		l	(2,982,000)		
2.20 Net Incurred Claims (Lines 2.15 - 2.8 - 2.9 + 2.10 + 2.16 + 2.17 - 2.18 + 2.19)	1,069,698,867	894,855,463	2,214,915,307	0	0	0	0	0	0	0	307,839,617	612,866,868	5,100,17
Fraud and Abuse Recoveries that Reduced PAID Claims in Line 2.1 above													
informational only)	261.871	289.969	495.964								2.047	52.352	1.1

(a) Column 13, Line 1.1 includes direct written premium of \$ ______for stand-alone dental and \$ _______for stand-alone vision policies.



SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 3

(To Be Filed by April 1 – Not for Rebate Purposes)

REPORT FOR: 1. CORPORATION Blue Cross and Blue Shield of Alabama			2. L	OCATION 450 Rivercl	hase Parkway East					
VAIC Group Code 0570 BUSINESS IN THE STATE OF AI	abama				DURING	THE YEAR 2018	N	IAIC Company Code	55433	
All Expenses			Improving Health Car	e Quality Expenses			Claims Adjustm	ent Expenses	9	10
	1 Improve Health Outcomes	2 Activities to Prevent Hospital Readmissions	3 Improve Patient Safety and Reduce Medical Errors	4 Wellness & Health Promotion Activities	5 HIT Expenses	6 Total (1 to 5)	7 Cost Containment Expenses	8 Other Claims Adjustment Expenses	General Administrative Expenses	Total Expenses (6 to 9)
Individual Comprehensive Coverage Expenses: 1.1 Salaries (including \$ for affiliated services)						0	4,243,562	6.846.913	22.396.223	33,486
 1 2 Outsourced services									528.170	
				· · · · · · · · · · · · · · · · · · ·		······································				
1.4 Other equipment (excl. EDP) (incl \$ for affiliated services)		ΧΧΧ	ХХХ	ХХХ	ΧΧΧ				1, 349,857	
1.5 Accreditation and certification (incl \$				······						
1.6 Other expenses (incl \$ for affiliated services) 1.7 Subtotal before reimbursements and taxes (1.1 to 1.6)	0				0					
 1.7 Subtotal before reimbursements and taxes (1.1 to 1.6) 1.8 Reimbursements by uninsured plans and fiscal intermediaries 				······································				0, 342, 901		
	ΧΧΧ	ΧΧΧ	ХХХ	XXX	ΧΧΧ	U	ХХХ	ХХХ		
1.9 Taxes, licenses and fees (in total, for tying purposes)	۸۸۸			·····					34.370.492	
1.10 Total (1.7 to 1.9) 1.11 Total Fraud and abuse detection/recovery expenses included in Column 7 (informational				······································				0, 342, 901		
1.11 Total Fraud and abuse detection/recovery expenses included in Column 7 (informational only)						0	139.675			139
2. Small Group Comprehensive Coverage Expenses:						, , , , , , , , , , , , , , , , , , ,	100 (01 0			100
2.1 Salaries (including \$ for affiliated services)				l						
2.2 Outsourced Services.						0	745,945		, , ,	1.023
2.3 EDP equipment and software (incl \$ for affiliated services).				ll						
2.4 Other equipment (excl. EDP) (incl \$ for affiliated services)										
2.5 Accreditation and certification (incl \$ for affiliated services).			ХХХ	ХХХ	XXX	0		, ,	· · ·	
2.6 Other expenses (incl \$ for affiliated services)										
2.7 Subtotal before reimbursements and taxes (2.1 to 2.6)	0	0	0	0	0					
2.8 Reimbursements by uninsured plans and fiscal intermediaries									, , ,	
2 9 Taxes, licenses and fees (in total, for tying purposes)	ХХХ	. XXX	XXX		XXX	XXX	XXX	XXX		
2.10 Total (2.7 to 2.9)	0	0	0		0					
2.11 Total fraud and abuse detection/recovery expenses included in Column 7 (informational								, ,		, ,
only)						0	137,550			137
3. Large Group Comprehensive Coverage Expenses:										
3.1 Salaries (including \$ for affiliated services)						0				
3.2 Outsourced services							1,186,624			
3.3 EDP equipment and software (incl \$ for affiliated services).										
3.4 Other equipment (excl. EDP) (incl \$ for affiliated services),									3,310,041	
3.5 Accreditation and certification (incl \$		ХХХ	ХХХ		ХХХ			, ,		
3 6 Other expenses (incl \$ for affiliated services)						0				
3.7 Subtotal before reimbursements and taxes (3.1 to 3.6)	0	0	0	0	0					
3 8 Reimbursements by uninsured plans and fiscal intermediaries								., .,	,	
3.9 Taxes, licenses and fees (in total, for tying purposes)	XXX	ХХХ	ХХХ	ХХХ	XXX	ХХХ	XXX	XXX		
3.10 Total (3.7 to 3.9).	0	0	0		0					
3.11 Total fraud and abuse detection/recovery expenses included in Column 7 (informational										
only)						0	263.681			263

SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 3 (Continued)

(To Be Filed by April 1 – Not for Rebate Purposes)

2. LOCATION 450 Riverchase Parkway East REPORT FOR: 1. CORPORATION Blue Cross and Blue Shield of Alabama NAIC Group Code 0570 BUSINESS IN THE STATE OF Alabama DURING THE YEAR 2018 NAIC Company Code 55433 All Expenses Claims Adjustment Expenses Improving Health Care Quality Expenses 10 1 2 3 5 6 8 General Total prove Patient Safety and Improve Health Activities to Prevent Reduce Medical Wellness & Health Total Cost Other Claims Adjustmen Administrative Expenses Outcomes Hospital Readmissions Errors Promotion Activities HIT Expenses (1 to 5) Containment Expenses Expenses Expenses (6 to 9) Individual Mini-Med Plans Expenses 4. 4.1 Salaries (including \$ for affiliated services). Outsourced services. 42 4.3 EDP equipment and software (incl \$ for affiliated services) 4.4 Other equipment (excl. EDP) (incl \$ for affiliated services). 4 5 Accreditation and certification (incl \$ for affiliated services). XXX XXX XXX 46 Other expenses (incl \$ for affiliated services). Subtotal before reimbursements and taxes (4.1 to 4.6). 4.7 48 Reimbursements by uninsured plans and fiscal intermediaries. 4 9 Taxes, licenses and fees (in total, for tying purposes).... XXX. XXX. .XXX. XXX. XXX. .XXX. .XXX.. 4.10 Total (4.7 to 4.9).... 4.11 Total fraud and abuse detection/recovery expenses included in Column 7 (informational only) 5. Small Group Mini-Med Plans Expenses 5.1 Salaries (including \$... for affiliated services) ... 5.2 Outsourced services.... for affiliated services). 5 3 EDP equipment and software (incl \$ 5.4 Other equipment (excl. EDP) (incl \$ for affiliated services). 5 5 Accreditation and certification (incl \$ XXX ХХХ XXX XXX for affiliated services). 5 6 Other expenses (incl \$ for affiliated services). Subtotal before reimbursements and taxes (5.1 to 5.6)... 5.7 58 Reimbursements by uninsured plans and fiscal intermediaries. .XXX.. 5 9 Taxes, licenses and fees (in total, for tying purposes). .XXX. .XXX.. ..ХХХ.. ..ХХХ. .XXX. 5.10 Total (5.7 to 5.9)..... 5.11 Total fraud and abuse detection/recovery expenses included in Column 7 (informational only) Large Group Mini-Med Plans Expenses 6 6.1 Salaries (including \$... , for affiliated services). 6 2 Outsourced services 6 3 EDP equipment and software (incl \$ for affiliated services) 6.4 Other equipment (excl. EDP) (incl \$... for affiliated services). 6 5 Accreditation and certification (incl \$XXX. XXX. XXX for affiliated services). 6 6 Other expenses (incl \$ for affiliated services) ... Subtotal before reimbursements and taxes (6.1 to 6.6). 6.7 68 Reimbursements by uninsured plans and fiscal intermediaries. 69 Taxes, licenses and fees (in total, for tying purposes)... XXX XXX XXX XXX XXX XXX XXX ХХХ 6.10 Total (6.7 to 6.9)... 6.11 Total fraud and abuse detection/recovery expenses included in Column 7 (informational only)

SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 3

(To Be Filed by April 1 – Not for Rebate Purposes)

roup Code 0570 BUSINESS IN THE STATE OF Alaba	ma				DURING	THE YEAR 2018		NAIC Company Code	55433	
All Expenses			Improving Health Care	e Quality Expenses				ment Expenses	9	10
	1 Improve Health Outcomes	2 Activities to Prevent Hospital Readmissions	3 Improve Patient Safety and Reduce Medical Errors	4 Wellness & Health Promotion Activities	5 HIT Expenses	6 Total (1 to 5)	7 Cost Containment Expenses	8 Other Claims Adjustment Expenses	General Administrative Expenses	Total Expense (6 to 9)
Small Group Expatriate Plans Expenses 7.1 Salaries (including \$						0				
7.3 EDP equipment and software (incl \$ for affiliated services)						0				
7.4 Other equipment (excl. EDP) (incl \$ for affiliated services)		ХХХ	ххх		ХХХ	0				
7.6 Other expenses (incl \$ for affiliated services)	0	0	0	0	0	0	0	0		
7.8 Reimbursements by uninsured plans and fiscal intermediaries. 7.9 Taxes, licenses and fees (in total, for tying purposes).	XXX	ХХХ	XXX	XXX	XXX	Ö	XXX	ХХХ		
 7.10 Total (7.7 to 7 9)	0	0	0	0	0	0	0	0	0	
Large Group Expatriate Plans Expenses 8.1 Salaries (including \$						0				
8.3 EDP equipment and software (incl \$						0 0				
8.5 Accreditation and certification (incl \$		ХХХ	XXX	XXX	XXX	0				
8.7 Subtotal before reimbursements and taxes (8.1 to 8.6) 8.8 Reimbursements by uninsured plans and fiscal intermediaries	0	0	0	0	0	0	0	0	0	
8.9 Taxes, licenses and fees (in total, for tying purposes)	XXX0	XXX0	XXX0	XXX0	XXX0	XXX0	XXX0	XXX0	0	
8.11 Total fraud and abuse detection/recovery expenses included in Column 7 (informational only)						0				
Student Health Plans Expenses 9.1 Salaries (including \$						0				
9.2 Outsourced services 9.3 EDP equipment and software (incl \$ for affiliated services) 9.4 Other equipment (excl. EDP) (incl \$ for affiliated services)						0				
9.5 Accreditation and certification (incl \$ for affiliated services)		ХХХ	ХХХ	XXX	XXX	0				
9.7 Subtotal before reimbursements and taxes (9.1 to 9.6). 9.8 Reimbursements by uninsured plans and fiscal intermediaries.	0	0	0	0	0	0	0	0	0	
9.9 Taxes, licenses and fees (in total, for tying purposes)	XXX	ХХХ	ХХХ	XXX	XXX		ХХХ	XXX		





















ROBERT BENTLEY GOVERNOR

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DEPUTY COMMISSIONER CHARLES M. ANGELL CHIEF EXAMINER RICHARD L. FORD STATE FIRE MARSHAL EDWARD S. PAULK GENERAL COUNSEL REYN NORMAN

BULLETIN NO. 2013-04

 TO:
 Insurers writing health insurance in Alabama

 FROM:
 Jim L. Ridling

 Commissioner of Insurance

DATE: April 2, 2013

RE: Federal premium rate reforms – rating areas

EFFECTIVE: January 1, 2014

Federal premium rate reform requirements regarding age, tobacco use, and geographic rating areas in the individual and small group markets apply in policy or plan years beginning on or after January 1, 2014. 45 C.F.R. § 147.102 (published February 27, 2013).

Health insurance issuers offering individual and small group coverage in Alabama are advised that the rating area "default" referenced in 45 C.F.R. § 147.102(b)(2) applies in Alabama. There will be 13 rating areas in Alabama consisting of the state's 12 metropolitan statistical areas and one rating area comprising all non-metropolitan statistical areas. The appendix lists the rating areas by number and county name.

JLR/JFM/bc

Attachment

Appendix A

Rating Area ID	County Name	3 Digit Zip Code
(for federal systems)		(if applicable)
Rating Area 1	Calhoun	
Rating Area 2	Lee	
Rating Area 3	Bibb	
Rating Area 3	Blount	
Rating Area 3	Chilton	
Rating Area 3	Jefferson	
Rating Area 3	St. Clair	
Rating Area 3	Shelby	
Rating Area 3	Walker	
Rating Area 4	Russell	
Rating Area 5	Lawrence	
Rating Area 5	Morgan	
Rating Area 6	Geneva	
Rating Area 6	Henry	
Rating Area 6	Houston	
Rating Area 7	Colbert	
Rating Area 7	Lauderdale	
Rating Area 8	Etowah	
Rating Area 9	Limestone	
Rating Area 9	Madison	
Rating Area 10	Mobile	
Rating Area 11	Autauga	
Rating Area 11	Elmore	
Rating Area 11	Lowndes	—— ··· · ···
Rating Area 11	Montgomery	
Rating Area 12	Greene	
Rating Area 12	Hale	
Rating Area 12	Tuscaloosa	
Rating Area 13	Baldwin	
Rating Area 13	Barbour	
Rating Area 13	Bullock	
Rating Area 13	Butler	
Rating Area 13	Chambers	
Rating Area 13	Cherokee	
Rating Area 13	Choctaw	
Rating Area 13	Clarke	
Rating Area 13	Clay	
Rating Area 13	Cleburne	
Rating Area 13	Coffee	

Alabama Geographic Rating Areas (Small and Individual Markets)

Rating Area 13	Conecuh	
Rating Area 13	Coosa	
Rating Area 13	Covington	
Rating Area 13	Crenshaw	
Rating Area 13	Cullman	
Rating Area 13	Dale	
Rating Area 13	Dallas	
Rating Area 13	DeKalb	
Rating Area 13	Escambia	
Rating Area 13	Fayette	
Rating Area 13	Franklin	
Rating Area 13	Jackson	
Rating Area 13	Lamar	
Rating Area 13	Macon	
Rating Area 13	Marion	
Rating Area 13	Morengo	
Rating Area 13	Marshall	
Rating Area 13	Monroe	
Rating Area 13	Perry	
Rating Area 13	Pickens	
Rating Area 13	Pike	
Rating Area 13	Randolph	
Rating Area 13	Sumter	
Rating Area 13	Talladega	
Rating Area 13	Tallapoosa	
Rating Area 13	Washington	
Rating Area 13	Wilcox	
Rating Area 13	Winston	



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GENERAL COUNSEL REYN NORMAN

BULLETIN NO. 2019-03

TO: All Insurers Writing Health Insurance in Alabama

FROM: Jim L. Ridling Commissioner of Insurance

DATE: May 13, 2019

RE: Age Curve for the Individual and Small Group Health Insurance Market

EFFECTIVE: Immediate

In the Annual Notice of Benefit and Payment Parameters for 2018 and 45 CFR 147.102(d), the U.S. Department of Health and Human Services defined uniform age bands for rating purposes under section 2701 of the Public Health Service Act. The notice and regulation also allowed States to establish a uniform age rating curve for the individual market, small group market or both markets. The selected age rating curve would specify the relative distribution of rates across all age bands.

For the 2020 plan year, Alabama establishes the following for age rating purposes:

- Individual Market shall use Table 1 attached to this Bulletin.
- Small Group Market shall use Table 2 attached to this Bulletin.

For questions, please contact Steve Ostlund, Life and Health Actuary, at <u>steven.ostlund@insurance.alabama.gov</u> or (334) 240-4424.

JLR/WR/bc

Attachment

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20	20 Age Curve f	or]	Individual Ma	rket
Age	Ratio		Age	Ratio
0	0.635	TT	33	1.198
1	0.635		34	1.214
2	0.635		35	1.222
3	0.635	Π	36	1.230
4	0.635		37	1.238
5	0.635		38	1.246
6	0.635	Π	39	1.262
7	0.635		40	1.278
8	0.635		41	1.302
9	0.635	TT	42	1.325
10	0.635		43	1.357
11	0.635		44	1.397
12	0.635	Π	45	1.444
13	0.635		46	1.500
14	0.635		47	1.563
15	0.635	П	48	1.635
16	0.635		49	1.706
17	0.635	Ш	50	1.786
18	0.635	П	51	1.865
19	0.635		52	1.952
20	0.635		53	2.040
21	1.000		54	2.135
22	1.000		55	2.230
23	1.000	Ш	56	2.333
24	1.000	П	57	2.437
25	1.004		58	2.548
26	1.024	\square	59	2.603
27	1.048		60	2.714
28	1.087		61	2.810
29	1.119	Ш	62	2.873
30	1.135	П	63	2.952
31	1.159	6	4 and Older	3.000
32	1.183			

70 1.1	÷	-
Tabl	e	2
	-	_

202	2020 Age Curve for Small Group Market								
Age	Ratio		Age	Ratio					
0	0.765	Π	33	1.198					
1	0.765		34	1.214					
2	0.765		35	1.222					
3	0.765	Π	36	1.230					
4	0.765		37	1.238					
5	0.765		38	1.246					
6	0.765	П	39	1.262					
7	0.765		40	1.278					
8	0.765		41	1.302					
9	0.765	Π	42	1.325					
10	0.765		43	1.357					
11	0.765		44	1.397					
12	0.765	Π	45	1.444					
13	0.765		46	1.500					
14	0.765		47	1.563					
15	0.833	П	48	1.635					
16	0.859		49	1.706					
17	0.885		50	1.786					
18	0.913	П	51	1.865					
19	0.941		52	1.952					
20	0.970		53	2.040					
21	1.000		54	2.135					
22	1.000		55	2.230					
23	1.000		56	2.333					
24	1.000	T	57	2.437					
25	1.004		58	2.548					
26	1.024		59	2.603					
27	1.048	T	60	2.714					
28	1.087		61	2.810					
29	1.119		62	2.873					
30	1.135	Π	63	2.952					
31	1.159		64 and Older	3.000					
32	1.183								